

## DWS AG

Role: Senior project manager

Period: 03.2022 - 11.2023

Projects: Group-wide insourcing and centralization of processes and systems including the replacement of systems and databases for the asset management of real estate funds

Sector: Asset management / alternative real estate business and fund management

Locations: Frankfurt, London, Sossenheim

Languages: English, German

### Software:

- Real Estate Value Creator
- Yardi (BNYM)
- EUDA Access DB & SQL DB
- Aladdin
- Jira & Confluence

### **DB Netz AG**

Role: Management Consultant / Business Analyst

### Period: 10/2021 - 03/2022

Project: Centralization through the introduction of a DB Netzwide standardized, new scheduling system including the necessary peripheral systems in Germany

Sector: Logistics - Rail and transportation

Locations: Frankfurt

Languages: German

### Software:

- LeiDis-FI (Control system for scheduling area information)
- LeiBIT (control system for operational information distribution)
- LeiDis-D
- Central operations management (ZFBF)

During my time as Senior Project Manager at DWS AG, I had the opportunity to play a key role in the group-wide insourcing and centralization initiative for processes and systems. This ambitious project aimed to achieve improved efficiency and consistency in workflows by harmonizing and modernizing the various systems and databases for the asset management of real estate funds.

My main projects included:

- Implementing Real Estate Value Creator (REVC) for Alternatives real estate management to manage fund details and obtain financial data from Bank of New York Mellon's (BNYM) Yardi Engine. I extended REVC to other business areas and improved data quality.
- Implemented a data control interface to gain control of property manager data and perform automated quality checks.
- Set up a new reporting platform by replacing an EUDA Access database with a new SQL database and identifying optimization opportunities.

My tasks included creating a detailed project plan, monitoring project progress, coordinating between teams and stakeholders, managing risk, ensuring quality standards, communicating with management, managing requirements and implementing interfaces.

I helped to improve the efficiency of business processes and optimize data quality by introducing innovative solutions and successfully implementing the projects.

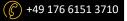
In my position as Management Consultant / Business Analyst at DB Netz AG, I was involved in the PRISMA project, which is driving forward the modernization of information systems for rail operations. The main focus was on centralization through the introduction of a DB Netz-wide standardized, new dispatching system together with the necessary peripheral systems in Germany.

The project included the introduction of the new LeiDis-D system, which was to replace the outdated LeiBIT system in the operations centers in order to make rail operations more efficient. The integration of the S-Bahn Berlin into this new system was a particular challenge, as it carries out its timetable changes independently of other centers, which led to data transfer problems.

My tasks included:

- Analyzing the existing documents, processes, contract terms and IT architecture of S-Bahn Berlin's timetable system.
- Conducting a gap analysis of the existing IT landscape and determining the requirements for the integration of S-Bahn Berlin's IT systems into the PRISMA IT landscape.
- Development of an interview guide for the standardized recording of requirements.
- Contribution to the creation of a decision template and implementation of the strategy for the introduction of the centralized dispatching system.
- Coordinating and communicating with the various stakeholders and working closely with the project team to achieve the defined requirements and objectives of the project.
- Preparing regular progress reports and presentations for the management to communicate the project status and results.

In this role, I helped to drive the implementation of the new dispatching system and ensure that the integration of S-Bahn Berlin went smoothly and operational requirements were met.





# **Barclays Bank Ireland PLC Hamburg**

Role: Senior Business Design Analyst

Period: 10.2020 - 12.2021

Project: Expansion of the ePoS business of Barclays and Amazon in Germany to Austria

Sector: Financial services, electronic point of sale (ePoS), financing

Locations: Hamburg

Languages: English, German

### Software:

- Jira & Confluence
- MS Office
- Salesforce

During my time at Barclays Bank Ireland PLC Hamburg, I held the role of Senior Business Design Analyst. My focus was on the project to expand the ePoS business of Barclays and Amazon in Germany to Austria.

The main objective of the project was to provide Amazon customers in Austria with seamless access to financing purchases via Amazon Ratenzahlung, similar to Germany. For this purpose, the existing Amazon financing solution from Barclays Germany was adapted to Austrian requirements and a reusable installment payment account was introduced, which is integrated in both countries.

My tasks included:

- Analyzing the existing processes with regard to the financing framework of the strategic cooperation between Barclays and Amazon.
- Managing the communication, financing, legal and regulatory requirements for the extension of the product to Austria using waterfall and agile methodologies.
- Integration of the largest credit bureau in Austria into the bank's IT landscape in Germany.
  - Regular reporting of project status to program management.
- Elicitation, planning, structuring and prioritization of requirements in coordination with the project manager and other stakeholders.
- Organization and moderation of workshops to clarify any contradictions and conflicts that arise.
- Consideration of all relevant aspects for the implementation and inclusion of all affected processes, business objects and business rules.
- Functional documentation for modeling business processes according to BPMN standards.
- Documentation of requirements as user stories to support the development teams.

In this role, I helped to ensure a smooth expansion of the Barclays and Amazon ePoS business to the Austrian market and that all requirements and processes were properly implemented.

### **Deutsche Bank AG**

Role: Project manager / communication and training manager

Period: 10/2017 - 02/2020

Project: Group-wide training and communication in the area of sanctions & embargoes

Sector: Financial services, Compliance, AFC, AML, KYC, Sanctions and Embargoes

Locations: Frankfurt, London

Languages: English, German, Spanish

#### Software:

- MS Project & MS Office
- Confluence Intranet / (HTML)
- PCR Norcom / HotScan360

During my time at Deutsche Bank AG, I held the responsible role of project manager and communications and training manager. My focus was on a group-wide training and communication project in the area of sanctions & embargoes.

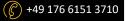
Deutsche Bank as an institution faces various risks in the area of financial crime, be it from customers, transactions, employees or suppliers. In order to minimize the risk of inadvertent noncompliance with anti-money laundering (AML) and sanctions regulations, a transformation program aimed at global compliance with the Anti-Financial Crime (AFC) guidelines was initiated.

Central to this program was the sanctions and embargoes training strategy project. My responsibilities included:

- Ensuring the project met deadlines, functionality and quality.
- Regular reporting of the project status to the program management.
- Liaising with financial sector regulators, including the Federal Reserve Bank of New York, Deutsche Bundesbank and the German Federal Financial Supervisory Authority (BaFin).
- Implement training and communication strategies to sensitize all employees and ensure that they are aware of and comply with all applicable sanctions and embargo regulations.
- Analyze and evaluate training and communication activities to improve performance and efficiency.
- Plan, prepare and deliver sanctions and embargo training to all locations worldwide.
- Manage, optimize and deliver communication activities through traditional and digital channels regarding internal and external sanctions landscapes.

In this role, I helped to raise awareness of sanctions and embargoes within the bank and ensure that all employees understand and adhere to the relevant policies, which is critical for financial crime compliance.







Landeshauptstadt München	As project manager for the modernization of the IT landscape of the City of Munich, I was significantly involved in updating the administrative software for the Foreigners' Registration
Role: Senior project manager	Office and the Vehicle Registration Office.
Period: 10.2015 - 05.2016	<ul> <li>In my role, I took on the following tasks:</li> <li>Ensuring that deadlines, functionality and quality of the project were met.</li> <li>Regular reporting of the project status to the program management.</li> <li>Developing my own project management tool with Excel for other projects of the City of Munich.</li> <li>Design and implementation of requirements management for the seamless processing of business processes relating to immigration law using an e-file.</li> <li>Inventory and process modeling in ADONIS for subsequent optimization in the vehicle registration office.</li> <li>Analysis to decide on the in-house production or external procurement of a specialized procedure for the foreigners authority.</li> </ul>
<b>Projects:</b> New administrative software for the foreigners authority and vehicle registration office	
Sector: Public service	
Locations: Munich	
Languages: German	
Software: MS Project & MS Office ARIS / ADONIS eAkte	Carrying out process, requirements and gap analyses. In this position, I contributed to modernizing the administrative processes of the Foreigners' Registration Office and the Vehicle Registration Office and making them more efficient by developing and implementing new software solutions and carrying out extensive analyses.
Deutsche Bank AG and Postbank AG	During my time as a project manager at Deutsche Bank AG and Postbank AG, I was involved in a key project: the merger of two large German banks in the area of compliance IT, specifically in the
Role: Project manager and business analyst	<ul> <li>area of "Know Your Customer" (KYC).</li> <li>The merger required the harmonization of processes for name list screening, including new customer acceptance and reverse checks in the context of anti-money laundering and according to §25g KWG for both banks. My role as project manager and business analyst included both classic project management tasks and as-is analyses.</li> <li>My main tasks included: <ul> <li>Ensuring compliance with deadlines, functionality and quality of the project.</li> <li>Regular reporting of the project status to the program management as well as regular discussions of the project progress and open issues with stakeholders from both banks.</li> <li>Conception and implementation of requirements management for the new name list screening software.</li> <li>Documentation of all bugs, change requests, test cases and tracking their status in collaboration with the development and test team using Confluence and Jira.</li> <li>Analysis to decide on in-house production, external sourcing or customization of one of the existing NLS tools of one of the participating banks.</li> <li>Customer master data analysis using SQL.</li> <li>Development and implementation of software tests.</li> </ul> </li> </ul>
Period: 03/2014 - 12/2014	
<b>Project:</b> Merger of two large German banks - Compliance IT: "Know Your Customer"	
Sector: Financial services, Compliance, AFC, AML, KYC, NLS	
Locations: Frankfurt, Sossenheim	
Languages: English, German, Spanish	
<ul> <li>Software:</li> <li>MS Project &amp; MS Office</li> <li>Confluence / Intranet (HTML)</li> <li>PCR Norcom / HotScan360</li> </ul>	In this position, I helped to develop and implement the compliance strategy as part of the merger of Deutsche Bank AG and Postbank AG and to harmonize and optimize the processes in the KYC area.







**Deutsche Bank AG, Berliner** As a project manager at Deutsche Bank AG, Berliner Bank and Norisbank, I led two key mobile **Bank and Norisbank** banking projects: Multi Mobile in Retail Mobile Banking and the implementation of online product application forms in Retail Online Banking. Role: Project manager and business analyst Within these projects I focused on the following tasks: Ensuring deadlines, functionality and quality of the projects are met. Period: 04/2013 - 12/2013 Regular reporting of project status to program management. Close collaboration and regular meetings with stakeholders from all three banks. Projects: Multi Mobile in Retail Creating a seamless transition when taking over the project between the banks involved. Mobile Banking and Online Conception and implementation of requirements management for a homogeneous **Product Application Forms in** development platform and test processes for various mobile operating systems such as eCommerce in Retail Online iOS/Swift and Google Android/Java/HTML5. Banking Documentation of all errors, change requests, test cases and tracking their status in Industry: Financial services cooperation with the development and test team using Confluence and Jira.

- Managing and coordinating various suppliers in Germany and other countries such as Spain, Czech Republic and the UK.
  - Developing and executing software tests and solving problems with the integration of business applications, offline capability, caching and performance.

By leading and coordinating these projects, I helped to fundamentally improve the banks' mobile banking offering and implement modern solutions that increased efficiency and optimized the customer experience.

# **Deutsche Bank AG**

# Role: Project manager

Mobile & online banking

Languages: English, German,

MS Project & MS Office Jira & Confluence

iOS/ Swift und Google

Java / HTML5 / JavaScript /

Locations: Frankfurt

Spanish

Software:

HP ALM

Android

PHP / Python

Period: 12/2012 - 03/2013

Project: Derivative Exposure System

Sector: Financial services, Investment Banking, **Counterparty Credit Risk** 

Locations: Frankfurt

Languages: English, German

### Software:

- MS Project & MS Office
- Matrix UPG
- dbAnalytics, dbCDE, dbArtos
- Jira & Confluence

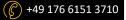
During my time as a project manager at Deutsche Bank AG, I led the "Derivative Exposure System" project, which aimed to make the bank's risk department "Basel III ready" by the end of 2012 and to optimize RWA. This project included the design and implementation of a modern Matrix Derivative Exposure System to meet the requirements for both credit risk and market risk factor generation.

My main tasks included:

- Requirements management for the new system, which included Matrix-NG, DB Credit Default Engine (dbCDE), DB Aligned Risk Technology Reporting System (dbArtos) and dbAnalytics, to support Deutsche Bank's risk department in meeting Basel III requirements.
- The management of nearshore and offshore teams in Spain and the Czech Republic to ensure a smooth implementation.
- Decommissioning the outdated Matrix UPG algorithm and replacing it with dbAnalytics and implementing a support/maintenance process.
- Reducing the number of unprocessed transactions without a risk factor path.
- Optimizing hardware usage by consolidating all kits and reducing the total number of blades.
  - Fulfilling the stress test requirements for generating risk factor paths for market risk according to the risk and P&L level 2 architecture to ensure a consistent approach for all risk types.

Through my leadership and coordination, I helped Deutsche Bank AG to improve its risk platform to meet regulatory requirements and increase efficiency in derivatives exposure.







Barclaycard Deutschland – Barclays Bank Ireland PLC Hamburg Branch

Role: Project manager and business analyst

### **Period:** 01/2012 - 11/2012

Projects: Real Time AML Screening & Transaction Screening - Payment Transactions

Sector: Financial services, Compliance, AFC, AML, KYC, NCA, S&E

Locations: Hamburg

Languages: English, German

### Software:

- MS Project & MS Office
- Tibco, Scalaris, Staffware
- Bancos, Prime,
- Barclays Enterprise Middleware (BEM), Oracle Enterprise Data Quality (OEDQ)

Deutsche Bank AG /

**ABN Amro** 

**Role:** Business Analyst

Project: Erasmus Loan

**Operating Systems (LOS)** 

"Paragon" for small and

medium-sized enterprises

Sector: Financial services

Retail banking, financing

Locations: Amsterdam,

Period: 01/2011 - 11/2011

In my position as Project Manager and Business Analyst at Barclaycard Germany - Barclays Bank Ireland PLC Hamburg Branch, I led a major project to implement Real Time AML Screening & Transaction Screening in payments. The aim was to connect the bank's application system for all products with a real-time screening solution for applicant data against AML sanctions lists and to introduce an automated screening solution for inbound and outbound bank payments.

My main tasks included:

- Ensuring the project met deadlines, functionality and quality.
- Regular reporting on the project status to the program management in Germany and the UK.
- Design and implementation of requirements management for auditing and screening of new and existing customers and transactions.
  - Management and coordination of various suppliers in Germany and other countries such as the UK and India.
  - Documentation of bugs, change requests, test cases and their status in cooperation with the development and test team.
  - Solving business application integration issues and optimizing performance.

Through my leadership and analytical skills, I helped Barclaycard successfully implement advanced AML screening solutions to protect the organization from payment risks and ensure compliance.

While working as a business analyst at Deutsche Bank AG and ABN Amro, I played a key role in the implementation of the Erasmus loan operating system "Paragon" for small and medium-sized enterprises (SMEs). This project was a consequence of Deutsche Bank's acquisition of ABN AMRO's business banking division in the Netherlands and required extensive customization and further development of the existing applications.

My main tasks included:

- Analyzing the existing infrastructure, processes and tools for the management and control of tools, software and applications in a global corporate environment.
- Working with various departments such as IT, business development and software development to gather information and facilitate internal communication.
- Create, update and manage high quality documentation on IT infrastructure, tools, software requirements and issues.
- Assist in documenting governance control objectives and control requirements.
- Developing use cases and business scenarios, including mock-up modeling and workflow design.
- Resolving business application integration, offline capability and performance issues.

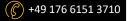
Through my comprehensive analysis and support, I helped Deutsche Bank AG and ABN Amro to successfully implement the Erasmus loan operating system "Paragon" to meet the needs of small and medium-sized enterprises.

- Languages: English, German
- Software:

Sulzbach

(SMEs)

 MS Project & MS Office
 Paragon dbLOS (Loan Operating System)





# **Project list – Terry Ayerve**

### Commerzbank AG und Dresdner Bank AG

Rolle: Process Manager

Zeitraum: 04/2010 - 12/2010

Projekte: Prozessoptimierung in der Filialbearbeitung nach der Fusion von Commerzbank und Dresdner Bank

Sector: Financial services Retail banking, branch processing

Locations: Frankfurt, Düsseldorf

Languages: German

# Software:

- MS Office
- ADONIS
- TopEase

## Fraport AG, Flughafen Hannover-Langenhagen, Flughafen Lima

Role: Process Manager / Quality Management Auditor (ISO9001)

Period: 11/2007 - 03/2010

Projekt: Einführung eines integrierten Managementsystems und eines

Qualitätsmanagementsystems nach ISO9001.

Sector: Aviation, Airport Management

Locations: Frankfurt, Hanover

Languages: English, German, Spanish

### Software:

- MS Project & MS Office
- ARIS

During my time at Commerzbank AG and Dresdner Bank AG, I was significantly involved in the process optimization in branch processing following the merger of the two banks. In the roles of process manager and quality manager, I took responsibility for various aspects of this project.

My tasks included:

- Modeling, optimizing and documenting the customer and account related business processes of both banks using tools such as ADONIS and TopEase.
- Analyzing existing processes using performance indicators for measurement, control and monitoring.
- Implementation of process portals for the approval of management reports and design of controlling reports for project-related tasks in the area of banking services.
- Development of concepts, documentation and process descriptions for branch processing.
- Inclusion of processes for further analysis in order to set up new processes, model and coordinate target processes.
- Participation in the development of a qualification concept for process management.

Through my active participation in the analysis, documentation and optimization of existing business processes as well as the development of new processes in branch operations, I made a significant contribution to the successful integration of Commerzbank and Dresdner Bank.

As part of the team at Fraport AG and Hannover-Langenhagen Airport, I played a key role in the introduction and further development of an integrated management system (IMS) and a quality management system in accordance with ISO9001. These projects were aimed at maintaining a process-oriented organization that complies with normative principles and strives for optimization. My tasks included taking on the roles of Quality Manager, Process Manager and Auditor.

Specifically, my activities included

- Conducting internal audits to continuously monitor and optimize processes.
- Implementing requirements and carrying out gap analyses as well as developing concepts, documentation and process descriptions.
- Modeling, optimization and documentation of business processes using ARIS, whereby the processes were based on the PDCA cycle.
- Support for ISO 9001 certification and planning, preparation and implementation of training courses.
- Development of recommendations for action based on the results of the certification or internal audits.
- Inclusion of processes for further analysis in order to set up new processes, model and coordinate target processes.

Through my diverse activities, I helped the company to maintain a legally compliant and legally secure organization that continuously adapted to changing conditions and exploited optimization potential.

