



Personal

- Marital status : **married**
- Date of birth : **April 25, 1982**
- Place of birth : **Quito – Ecuador**
- Nationality : **German**

Consulting expertise

- Strategic and operational project management
- Stakeholder and team management
- Communication and training management
- Crisis and risk management
- Cross-organizational and entrepreneurial thinking
- Driving force and hands-on mentality

Bildung

- **Global Executive MBA**
IESE Business School
Barcelona, Silicon Valley, New York, Sao Paulo, Shanghai



- **Bachelor of Science Business Information Systems**
Frankfurt University of Applied Sciences
Frankfurt am Main



- **Dual baccaulaureate, national and international baccaulaureate (IB)**
High school Intisana
Quito



Certifications/further training

- GPM IPMA Level D
- Prince2 Practitioner
- IREB Foundation
- ITILv3 Practitioner
- Steinbeis Business Process Manager
- SixSigma Green & Black Belt*
- CVA, FRM*

* Participation

Languages

German

English

Spanish

Terry Ayerve

Senior Program/Project Manager

Professional experience (excerpt)

Ayerve Consulting (Freelancer)

Since 2017

Management Consultant, Program and Project Manager, Business Analyst, Training and Communication Manager

Frankfurt, Hamburg, London

Most recently, I managed a series of projects for the group-wide centralization of IT for the asset management of real estate funds at DWS GmbH. In addition, as a management consultant at DB Netz AG, I supported the introduction of a standardized dispatching system and analyzed the feasibility of integrating S-Bahn Berlin. As a business analyst at Barclays Bank, I worked with Amazon on the expansion of the digital point-of-sale business and its financing in Germany and Austria. As a project manager for the Hessian Police Headquarters, I led one of several projects to modernize the IT architecture of the Federal Police as part of "Police 20/20". As Training and Communications Manager at Deutsche Bank AG, I was also responsible for the global training of all employees and communication in the area of sanctions and embargoes. My experience makes me a competent expert in the areas of program and project management, business analysis, training and communication management.

CGI Deutschland GmbH & Co. KG

2013 - 2017

Management consultant, project manager, business analyst

Frankfurt, München

As a project manager in the state capital of Munich, I managed projects for the digitalization and introduction of electronic files at the foreigners authority and the vehicle registration office. I also worked as a business analyst on the consolidation of compliance IT systems during the merger of Deutsche Bank and Postbank. As a project manager at Deutsche Bank, Berliner Bank and Norsibank, I led the digitalization of product application forms in online banking and the implementation of a multi-mobile app strategy in retail banking. My experience in project management and business analysis contributed to the successful completion of complex projects.

Logica Deutschland GmbH Co. KG

2011 - 2013

Business consultant, project manager, business analyst

Frankfurt, Hamburg, Amsterdam

As a project manager at Deutsche Bank, I led a project to modernize the Derivative Exposure IT System for Counterparty Credit Risk to comply with Basel III guidelines. As a project manager and business analyst at Barclaycard, I was responsible for the introduction of real-time screening for KYC & transaction monitoring in payment transactions. I was also involved in the implementation of a credit approval system at ABN AMRO as a business analyst for Deutsche Bank, which underlines my experience in project management and business analysis to successfully implement complex projects and meet customer requirements.

Commerzbank AG / Dresdner Bank AG

2010 - 2010

Process manager

Frankfurt, Düsseldorf

During the merger of Commerzbank AG and Dresdner Bank AG in the area of branch processing, I successfully optimized business processes with the help of tools such as ADONIS and TopEase. My expertise includes process modeling, the implementation of management cockpits and the design of controlling reports. My process management skills have helped to make complex mergers efficient and to meet customer-specific and regulatory requirements.

Fraport AG / Flughafen Hannover-Langenhagen GmbH

2007 - 2010

Process Manager / Quality Management Auditor ISO-9001

Frankfurt, Hannover

In my positions at Fraport AG and Flughafen Hannover GmbH, I gained extensive experience in process and quality management in accordance with ISO9001. My activities included internal audits to monitor and optimize processes, modeling and documenting business processes with ARIS and developing recommendations for action based on certification and audit results. My skills have helped to effectively design and maintain the management systems of Fraport and its subsidiaries.